



The Selario Agency, Inc.

Helping financial professionals provide world-class solutions to their client's needs

[This May Be the best Annuity Sales Concept Ever](#)

We all have clients sitting on IRA's with future or current RMD payments. Many clients wish they did not have to take those payments and would prefer leaving as much of the IRA to their heirs.

Now there is a solution for these clients. Your clients still have to take the RMD payment starting in April the year after they turn 70 1/2, but that payment can be more than offset by an automatic 8.00% simple increase in the death benefit.

This built-in death benefit has one knock-out question. (Have you been told you have a 12 month or less life expectancy?) It is available to all who are eligible to purchase the product and is a truly unique planning tool not available in the past.

Every case counts! Every broker matters!

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Howard Stern, CLU, ChFC

800-331-7113

hstern@selarioagency.com