



The Selario Agency, Inc.

Helping financial professionals provide world-class solutions to their client's needs

Big Cases Need Big Solutions

Big cases present unique problems. Some of them are medical, some are financial while others relate to navigating the case through the reinsurance process. We have over 30 years of experience taking these cases from proposal to commission.

We know how to present these cases in the most favorable light so an underwriter can formulate a positive opinion. Big cases do not happen by accident. You must be pro-active with the carriers and anticipate any potential obstacles. You must also be able to prepare and coach your clients about what to expect. We can help with all these aspects.

Don't leave these big cases to chance. Enlist the help of a partner invested in your success who can help you navigate these complex and rewarding cases.

Every Case Counts. Every Broker Matters.

The Selario Agency, Inc.

Howard Stern, CLU, ChFC

800-331-7113

hstern@selarioagency.com