



## Foreign National Underwriting Bullet Points

Gathering the pertinent information on foreign nationals is the key to underwriting these rewarding cases. Below is a list of relevant information you will need to gather.\*

- How long does the insured plan on living in the U.S?
- What is the insured's home country?
- If the insured goes back to visit their home country, how often, how long and what locations do they visit?
- Does the insured have a greencard or visa?
- If visa, what type of visa? (ie. H-1B)
- Does the insured have a social security number?
- Is the insured married?
- If so, are they married to a U.S. citizen?
- Does the insured have children?
- Were they born in the U.S?
- What type of business does the insured work in?
- Is the insured self-employed?
- How much assets does the insured have in the U.S?
- What is the annual income?

\*Other opportunities in this market include foreign nationals who do not live in the U.S. but have significant assets and/or businesses they own in the U.S. The viability of these cases depends upon the country of origin, the nature of their business and their ties to the U.S.

**Every Case Counts. Every Broker Matters.**

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