



## The Selario Agency, Inc.

Helping financial professionals provide world-class solutions to their client's needs

### The Selario Agency Wants Your LTC Business

**Same Great People. Same Great Service.**

The Selario Agency does Long-Term Care insurance. We can help grow your business with our comprehensive portfolio of product offerings, market knowledge and access to industry experts.

#### For instance:

- We can run abbreviated product and price comparisons from several carriers.
- We can partner you with an experienced LTC broker who can assist in the sales process.\*
- We can quickly pre-qualify applicants with medical impairments and receive tentative assessments from our carriers.
- We can show you how to fund LTC tax-free using NQ annuities.

Younger clients are buying LTC insurance. In fact the average age of the typical buyer has dropped significantly in recent years to the late 50's to early 60's. This means there is great opportunity to talk with people who have not yet been approached but may have experienced a personal LTC situation in their own family.

**Additionally, LTC insurance provides an ample renewal stream, unlike any other insurance product, that can help alleviate the minimal or non-existent renewals of life insurance.**

**Every case counts and every broker matters.**

\*May be limited by client location.

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Please check our website [www.selarioagency.com](http://www.selarioagency.com) for more information about how we can help grow your practice.